



# Business Administration in FINANCE Career Pathway

## North-Central Wisconsin 2023-2025



**EXPLORE:** Click on the links to find the job titles that seem most interesting to you to learn more! Save any jobs you are interested in from this career pathway in your XELLO account so that you can create an Academic and Career Plan (ACP) later on.

<b>Educational Level</b> May also require work experience	<b>Accounting &amp; Business Finance</b>	<b>Securities/Investments &amp; Banking Services</b>	<b>Insurance</b>
High School Diploma, Certification	<ul style="list-style-type: none"> <li><a href="#">Tax Preparer</a></li> <li><a href="#">Statement Representative</a></li> <li><a href="#">Accounts Payable/Receivable Associate</a></li> <li><a href="#">Bookkeeper</a> ○</li> <li><a href="#">Bill and Account Collector</a> ○</li> <li><a href="#">(Operations Technician/General Clerical/Administrative Support)</a></li> </ul> Range \$30,000-\$45,000	<ul style="list-style-type: none"> <li><a href="#">Bank Teller</a> * ○</li> <li><a href="#">New Accounts Representative</a> *</li> <li><a href="#">Loan Processor</a> *</li> <li><a href="#">Retail Banker</a></li> </ul> Range \$34,000-\$45,000	<ul style="list-style-type: none"> <li><a href="#">Customer Service/Account Management</a> *</li> <li><a href="#">Insurance Claim Representative</a></li> </ul> Range \$30,000-\$60,000
Certification or Technical Diploma	<ul style="list-style-type: none"> <li><a href="#">Inventory Control Associate</a></li> <li><a href="#">Payroll Associate</a></li> <li><a href="#">Operations Technician</a></li> <li><a href="#">Accounting Assistant</a></li> </ul> Range \$36,000-\$49,000	<ul style="list-style-type: none"> <li><a href="#">Retail Loan Officer</a></li> <li><a href="#">Financial Planning Assistant</a></li> <li><a href="#">Assessor/Appraisers</a></li> </ul> Range \$40,000-\$50,000	<ul style="list-style-type: none"> <li><a href="#">Customer Service Representative</a></li> <li><a href="#">Claims Assistant/Adjuster (Claim Representative)</a></li> <li><a href="#">Underwriting Assistant (Processor)</a></li> <li><a href="#">Insurance Sales</a></li> </ul> Range \$40,000-\$125,000
Registered Apprenticeship	<b><a href="#">Financial Services Professional</a></b> Range \$77,000-\$200,000+ (research with DWD and WTCS)		
Associate Degree	<ul style="list-style-type: none"> <li><a href="#">Accounting Clerk</a></li> <li><a href="#">Budget Analyst</a></li> <li><a href="#">Contract Specialist</a></li> <li><a href="#">Financial Analyst</a> *</li> </ul> Range \$40,000-\$160,000	<ul style="list-style-type: none"> <li><a href="#">Account Manager</a> * ○</li> <li><a href="#">Personal Banker</a></li> <li><a href="#">Residential Mortgage Loan Officer</a></li> <li><a href="#">Mortgage Broker</a> ○</li> <li><a href="#">Financing Specialist</a></li> <li><a href="#">Loan Underwriter</a></li> </ul> Range \$47,000-\$200,000+	<ul style="list-style-type: none"> <li><a href="#">Account Manager (Client Facing)</a></li> <li><a href="#">Real Estate Assessor</a></li> <li><a href="#">Financial Service Representative</a></li> <li><a href="#">Insurance Agent</a> ○</li> <li><a href="#">Insurance Underwriter</a> ○</li> </ul> Range \$45,000-\$200,000+
Bachelor Degree and beyond	<ul style="list-style-type: none"> <li><a href="#">Accountant</a> * ○</li> <li><a href="#">Auditor</a> ○</li> <li><a href="#">Financial Manager</a> * ○</li> <li><a href="#">Forensic Accountant</a> ○</li> </ul> Range \$52,000-\$160,000	<ul style="list-style-type: none"> <li><a href="#">Bank Manager</a> * ○</li> <li><a href="#">Credit Analyst</a></li> <li><a href="#">Investment Banker</a> ○</li> <li><a href="#">Research Analyst (Financial)</a> ○</li> <li><a href="#">Money Manager</a> ○</li> <li><a href="#">Stock Trader</a> ○</li> <li><a href="#">Commercial/Business Banking Loan Officer</a></li> </ul> Range \$60,000-\$200,000+	<ul style="list-style-type: none"> <li><a href="#">Actuary</a> ○</li> <li><a href="#">Personal Financial Advisor</a></li> <li><a href="#">Risk Management Specialist</a></li> <li><a href="#">Insurance Claims Adjusters</a> ○</li> <li><a href="#">Business Analyst/Data Analytics</a></li> <li><a href="#">Fraud Investigator</a></li> </ul> Range \$50,000-\$250,000+
Postsecondary Options	Click <a href="#">HERE</a> for Postsecondary Options	Click <a href="#">HERE</a> for Postsecondary Options	Click <a href="#">HERE</a> for Postsecondary Options

\* **BRIGHT OUTLOOK** – these jobs are expected to grow in the future, which means more opportunities for you!

# Business Administration in FINANCE Career Pathway In High School



A career pathway in high school must include:

- A sequence of courses (including at least 2 CTE courses)
- Two of the following components: *Career and Technical Student Organization, Work-based Learning, Industry Recognized Credential, College Credit Opportunity*



<b>Career and Technical Education Courses</b>	Must include a sequence of at least TWO Career and Technical Education courses. Should align with <a href="#">Education Building Blocks</a> for the pathway: <ul style="list-style-type: none"> <li>•</li> <li>•</li> </ul>		<b>CAREER EXPLORATION PROGRAMS</b>  Statewide: You can find the <a href="#">list of career exploration programs</a> associated with this pathway and develop a program list specific to your region or school.
<b>Additional Employer Recommended Courses</b>	Should align with <a href="#">Education Building Blocks</a> for this pathway: <ul style="list-style-type: none"> <li>•</li> </ul>		
<b>Career and Technical Student Organization</b>	<ul style="list-style-type: none"> <li>• <a href="#">Wisconsin DECA Student Organization</a></li> <li>• <a href="#">Wisconsin Future Business Leaders of America (FBLA) Student Organization</a></li> </ul>		
<b>Work-Based Learning Program Options</b>	<ul style="list-style-type: none"> <li>• <a href="#">Employability Skills</a> (90 hrs)</li> <li>• State Skill Standards Co-Op- <a href="#">Business, Finance and Marketing</a> (480 hrs/1 year)</li> <li>• Youth Apprenticeship- <a href="#">Finance &amp; Marketing</a> (450 hrs/year; 1-2 years)</li> <li>• Local Work-based Learning Programs that meet <a href="#">state quality requirements</a></li> </ul>		
	<b>Accounting &amp; Business Finance</b>	<b>Securities/Investments &amp; Banking Services</b>	
<b>Industry Recognized Credential Options</b> Learn the skills that employers want to see!  <i>Italics = must be 18 years old to obtain</i>  <a href="#">*This certification is eligible for reimbursement through the technical incentive grant</a>	<a href="#">IC3</a> (Internet Core Competency Certification)* Microsoft Office Specialist (MOS)* & Microsoft Technology Associate (MTA)* <a href="#">Microsoft</a> or <a href="#">Certiport</a> <a href="#">A*S*K</a> - ANY Business or Marketing Certificate Entrepreneurship and Small Business Certification ( <a href="#">Certiport</a> )		
	<a href="#">Quickbooks Certified User*</a> <a href="#">National Bookkeepers Association Tax Certification</a>	American Banking Association Certifications <ul style="list-style-type: none"> <li>○ <a href="#">Bank Teller*</a></li> <li>○ <a href="#">Customer Service Representative*</a></li> </ul> <a href="#">Certified Mortgage Servicer Certificate</a> <a href="#">National Association of Mortgage Brokers (NAMB) General Mortgage Associate</a> <a href="#">Professional Credit Associate</a>	<a href="#">Associate in Claims</a> <a href="#">Associate in General Insurance</a> <a href="#">Certified Medical Reimbursement Specialist</a>
<b>College Credit Opportunities</b>	You can find the list of college credit opportunities included in the postsecondary options for this pathway <a href="#">HERE</a> .		